

Rahayu Partnership

JTJB

in association with

Lawyers

COMPANY PROFILE



"YOUR BUSINESS IS OUR BUSINESS"



Client expectations are of paramount importance to us. Be it legal advice or subject matter insight, we aim to satisfy and exceed them.

We are a contemporary, dynamic team yet steeped in the traditions of legal jurisprudence. In this era of on-demand business, it is an imperative to provide clients with seamless service 24 hours a day, 7 days a week across jurisdictions. We do that. We get things done.



THE PRACTICE

RAHAYU PARTNERSHIP was established in 2009, in the heart of the business-driven capital that is Kuala Lumpur, Malaysia. In this borderless world, our clientele spans across Greater Asia, Europe and Far East via our global network of lawyers.

Winning. That's what drives Rahayu Partnership's team of leading partners and talented multi-specialist associates. Our solutions: innovative, unconventional, conservative when necessary, but always with the client's goals and interests in mind.

CLIENT'S INTEREST FIRST:

Knowing how a client's organization and business operates gives us insight on the opportunities and challenges faced.

EXCLUSIVE ATTENTION:

Working in tight-knit, partner-led teams allows our lawyers to dedicate their exclusive attention and expertise on delivering results to our clients.

EFFECTIVE ADVICE:

Our team leverages on experience and legal expertise to deliver commercially-viable, effective solutions for clients.

PARTNER TO WIN:

We believe in the spirit of team work between our firm and our clients to secure successful outcomes. We consolidate legal expertise with the right balance of sector, product and jurisdictional knowledge.

INVEST IN THE FUTURE:

We invest today in our people, to bring our firm from strength to strength into the future. Rahayu Partnership continues evolving its legal acumen with our clients' changing needs to be the sounding board our clients rely on through the ages.



AREAS OF PRACTICE / SECTORS

We provide legal expertise in the following areas:

LITIGATION, MEDIATION AND ARBITRATION

Our highly skilled litigation and dispute resolution team consisting of both in house and external consultants, has built an impressive track record of successfully representing clients in high value, complex commercial disputes as well as criminal matters, visa and immigration issues, civil and general litigation. In weighing our arbitration and litigation options, we actively pursue all avenues of dispute resolution available and advise clients on choosing the recourse that serves their business interests best. With priorities that align to that of our clients, we are driven to resolve disputes efficiently and effectively with minimal disruption to business. Our team partners with clients from various sectors, ranging from shipping and admiralty lines, global energy and natural resources companies, investment banks, airline carriers, insurers, reinsurers, international retailers and many more. At Rahayu Partnership, we provide a full, comprehensive suite of services in collaboration with our global network of legal partners, positioning us at an excellent vantage point to handle cross-border disputes.

CORPORATE AND COMMERCIAL

With a vast portfolio of clients under our purview, including government, public and private companies, investment banks, commercial banks, non-bank financial institutions, private equity houses as well as private high net worth individuals, our stable of corporate and commercial lawyers are valued for their expertise in the maritime industry, energy and infrastructure, natural resources, oil & gas, real estate, construction, telecommunications, livestock and transport, both in domestic markets and the international arena. Our work covers corporate finance, debt and equity, capital markets, mergers and acquisitions (M&A), private equity and funds, joint ventures, corporate governance and commercial contracts.



SHIPPING & ADMIRALTY

Shipping & Admiralty is our core area of practice. Rahayu Partnership has the advantage of 7 lawyers with impeccable understanding of how this niche market works; from wet and dry shipping, admiralty proceedings including arrest and release of vessels, to crisis management, and transactional work. We represent the full spectrum of those involved in the industry, including ship owners and charterers, P&I Clubs, banks, international agencies, shipyards, marine insurance underwriters, governments and brokers.

REAL ESTATE & CONSTRUCTION

We counsel financiers, investors, owners, developers, lessees, landlords and tenants on matters throughout the lifecycle of a property from financing and funding (including advising on inward investment into various markets), sale and purchase, planning and project development, construction and renovation, to sale and leaseback.

BANKING & FINANCE (ISLAMIC AND CONVENTIONAL)

Our banking and finance lawyers invest in relationships with clients operating across the firm's key sectors of maritime, natural resources, real estate, construction, energy & infrastructure and telecommunications. We negotiate on behalf of banks, lenders, borrowers, lessors, lessees and issuers. The team provides counsel on acquisition finance, real estate finance, corporate loans and debt capital markets, asset finance, project finance, trade finance, commodities and export finance, Islamic financing and restructuring as well as SME loans.

INFRASTRUCTURE AND ENERGY

Our lawyers have built a solid repertoire of delivering quality legal services in infrastructure and energy projects, transactions and disputes. We partner with clients across the supply-chain; from exploration and production companies, owners, operators, services companies, distribution companies and transporters to local and national governments, traders, banks, financiers and other investors. We provide risk-sensitive advice that is commercially viable while advancing clients' interests from a corporate, finance, tax, dispute resolution and regulatory compliance perspective.



WEALTH MANAGEMENT PLANNING & ESTATE ADMINISTRATION

Due to the increased awareness in wealth planning and wills-writing amongst our individual clients, this practice group provides high net worth individual clients with value-added services in relation to wealth & estate planning.

Our services Include:

- ▶ Distribution computation for non-Muslims heirs.
- ▶ Computation of faraid calculation & determination of Muslim heirs.
- ▶ Will writing.
- ▶ Revocation and Wills review.
- ▶ Preparation of wealth & estate planning instruments including setting up of trusts & business succession instruments.
- ▶ Probate & estate administration including the administration of the deceased's estate until distribution as well as resealing.
- ▶ Facilitate and advise heirs and administrators/executors on the best route to apply and obtain Letters of Representation.
- ▶ Facilitate and advise heirs and administrators/executors on the best route to apply and obtain Sijil Faraid.
- ▶ Facilitate and advise heirs and administrators/executors with BaitulMal.

In short, we provide a full and comprehensive advisory and legal services ranging from estate planning to inheritance management.

GLOBAL NETWORK

In this borderless world, our clientele spans across Greater Asia, Europe and Far East via our global network of lawyers. Hence, the international network:



Rahayu Partnership is part of JTJB Global Network consisting of Maritime Law firms in Kuala Lumpur, Singapore, Bangkok, Yangon, Taipei, Jakarta, Piraeus, Los Angeles, Hamburg, Munich and Incheon.



Rahayu Partnership is a member of MSI GLOBAL ALLIANCE (MSI) which is a global association of over 250 medium sized legal and accounting firms in more than 100 countries around the world.



Woman's International Shipping and Trade Association (WISTA) is an international organization for woman in management positions involved in the maritime transportation business and related trades worldwide. WISTA is growing and has 2,100 members in 35 countries worldwide. Rahayu Abd Ghani is a member of Wista Malaysia.



Rahayu Partnership is ranked as one of the recommended law firm on The Legal 500 - Asia Pacific for 2023



Chambers & Partners ranks Rahayu Partnership as one of the leading law firms in Malaysia Shipping Practice for 2023



Rahayu Partnership is a member of the Shiparrested.com network comprising of more than 280 maritime law firms across the globe. The members are an alliance of independent law firms committed to the maritime industry. The Shiparrested.com network opens the doors to arrest/release ships in 98 countries on the five continents.



Rahayu Partnership is also the Strategic Partner of Yingke Law Firm (<http://www.yingkeinternational.com/about>), a leading law firm in China, established in 2011, with headquarters in Beijing and global network reaching 53 states and 113 international cities, forming a relatively full-fledged global legal service system – located in key financial, business and regulatory centers in Asia, Europe, South America and North America.

OUR TEAM



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Areas of Practice:

- Litigation, Mediation and Arbitration
- Corporate and Commercial
- Shipping and Admiralty
- Real Estate & Construction
- Banking and Finance (Islamic and Conventional)
- Infrastructure and Energy



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- Probate & Administration
- Real Estate
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